

# radian

#### Financial Results Q3 2019

NYSE: RDN www.radian.biz

#### Safe Harbor Statements

All statements in this presentation that address events, developments or results that we expect or anticipate may occur in the future are "forwardlooking statements" within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the U.S. Private Securities Litigation Reform Act of 1995. In most cases, forward-looking statements may be identified by words such as "anticipate." "may." "will." "could," "should," "would," "expect," "intend," "plan," "goal," "contemplate," "believe," "estimate," "predict," "project," "potential," "continue," "seek," "strategy," "future," "likely" or the negative or other variations on these words and other similar expressions. These statements, which may include, without limitation, projections regarding our future performance and financial condition, are made on the basis of management's current views and assumptions with respect to future events. Any forward-looking statement is not a guarantee of future performance and actual results could differ materially from those contained in the forward-looking statement. These statements speak only as of the date they were made, and we undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. We operate in a changing environment where new risks emerge from time to time and it is not possible for us to predict all risks that may affect us. The forward-looking statements, as well as our prospects as a whole, are subject to risks and uncertainties that could cause actual results to differ materially from those set forth in the forwardlooking statements. These risks and uncertainties include, without limitation:

- changes in economic and political conditions that impact the size of the insurable market, the credit performance of our insured portfolio, and our business prospects;
- changes in the way customers, investors, ratings agencies, regulators or legislators perceive our performance, financial strength and future prospects;
- Radian Guaranty Inc.'s ("Radian Guaranty") ability to remain eligible under the Private Mortgage Insurer Eligibility Requirements (the "PMIERs") and other applicable requirements imposed by the Federal Housing Finance Agency and by Fannie Mae and Freddie Mac (collectively, the "GSEs") to insure loans purchased by the GSEs, including potential future changes to the PMIERs which, among other things, may be impacted by the general economic environment and housing market, as well as the proposed Conservatorship Capital Framework ("CCF") that would establish capital requirements for the GSEs, if the CCF is finalized;
- our ability to successfully execute and implement our capital plans, including our

risk distribution strategy through the capital markets and reinsurance markets, and to maintain sufficient holding company liquidity to meet our liquidity needs;

- our ability to successfully execute and implement our business plans and strategies, including plans and strategies that require GSE and/or regulatory approvals and licenses;
- our ability to maintain an adequate level of capital in our insurance subsidiaries to satisfy existing and future regulatory requirements;
- changes in the charters or business practices of, or rules or regulations imposed by or applicable to, the GSEs, which may include changes in the requirements to remain an approved insurer to the GSEs, the GSEs' interpretation and application of the PMIERs, as well as changes impacting loans purchased by the GSEs, such as whether GSE eligible loans meet the "qualified mortgages" (QM) loan requirements under applicable law, requirements regarding mortgage credit and loan size and the GSEs' pricing;
- changes in the current housing finance system in the U.S., including the role of the Federal Housing Administration (the "FHA"), the GSEs and private mortgage insurers in this system;
- any disruption in the servicing of mortgages covered by our insurance policies, as well as poor servicer performance;
- a decrease in the "Persistency Rates" (the percentage of insurance in force that remains in force over a period of time) of our mortgage insurance on monthly premium products;
- competition in our mortgage insurance business, including price competition and competition from the FHA and U.S. Department of Veterans Affairs as well as from other forms of credit enhancement, including GSE sponsored alternatives to traditional mortgage insurance;
- the effect of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the financial services industry in general, and on our businesses in particular, including future changes to the QM loan requirements, which currently are subject to an Advanced Notice of Proposed Rulemaking (ANPR) issued by the Consumer Financial Protection Bureau;
- legislative and regulatory activity (or inactivity), including the adoption of (or failure to adopt) new laws and regulations, or changes in existing laws and regulations, or the way they are interpreted or applied;

- legal and regulatory claims, assertions, actions, reviews, audits, inquiries and investigations that could result in adverse judgments, settlements, fines, injunctions, restitutions or other relief that could require significant expenditures, new or increased reserves or have other effects on our business;
- the amount and timing of potential settlements, payments or adjustments associated with federal or other tax examinations;
- the possibility that we may fail to estimate accurately the likelihood, magnitude and timing of losses in establishing loss reserves for our mortgage insurance business or to accurately calculate and/or project our "Available Assets" and "Minimum Required Assets" under the PMIERs, which will be impacted by, among other things, the size and mix of our insurance in force, the level of defaults in our portfolio, the level of cash flow generated by our insurance operations and our risk distribution strategies;
- volatility in our financial results caused by changes in the fair value of our assets and liabilities, including our investment portfolio;
- potential future impairment charges related to our goodwill and other acquired intangible assets;
- changes in "GAAP" (accounting principles generally accepted in the U.S.) or "SAPP" (statutory accounting principles and practices including those required or permitted, if applicable, by the insurance departments of the respective states of domicile of our insurance subsidiaries) rules and guidance, or their interpretation;
- our ability to attract and retain key employees; and
- legal and other limitations on amounts we may receive from our subsidiaries, including dividends or ordinary course distributions under our internal tax- and expense- sharing arrangements.

For more information regarding these risks and uncertainties as well as certain additional risks that we face, you should refer to the Risk Factors detailed in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2018, and to subsequent reports and registration statements filed from time to time with the U.S. Securities and Exchange Commission. We caution you not to place undue reliance on these forward-looking statements, which are current only as of the date on which we issued this presentation. We do not intend to, and we disclaim any duty or obligation to, update or revise any forward-looking statements to reflect new information or future events or for any other reason.



#### About Us

#### **NYSE: RDN**

Mortgage
Insurance
Segment

**Radian Mortgage Insurance** promotes responsible and sustainable homeownership and allows lenders to offer affordable mortgage financing options to prospective homeowners. Our products also facilitate the sale of low-down payment mortgages in the secondary market and enable homebuyers to purchase homes more quickly with down payments of less than 20%.

**Radian Risk Services** offers proprietary mortgage risk analytics and custom insurance products to help lenders more efficiently manage risk and help investors participate in mortgage risk sharing.

#### Services Segment

Radian Mortgage Services helps loan originators and investors evaluate, acquire, surveil and securitize mortgages. These services include loan review, RMBS securitization and distressed asset reviews, review and valuation services related to single family rental properties, servicer and loan surveillance and underwriting.

**Radian Real Estate Services** helps lenders, investors and real estate agents evaluate, manage, monitor and sell properties. These real estate services include software as a service solutions and platforms, as well as managed services, such as REO asset management, real estate valuation services and real estate brokerage services.

**Radian Title Services** provides a comprehensive suite of title insurance products, title settlement services and both traditional and digital closing services.

Radian is committed to **ensuring the American dream** of homeownership responsibly and sustainably through products and services that span the mortgage and real estate spectrum. Learn more about Radian's financial strength and flexibility at **www.radian.biz** and visit **www.radian.com** to see how Radian is shaping the future of mortgage and real estate services.



### Q3 Highlights

#### \$173.4 million Net Income

21% increase compared to \$142.8 million in Q3 2018

\$0.83 Diluted Net Income Per Share

26% increase compared to diluted net income per share of \$0.66 in Q3 2018

\$0.81 Adjusted Diluted Net Operating Income Per Share <sup>(1)</sup>

14% increase compared to adjusted diluted net operating income per share of \$0.71 in Q3 2018 <sup>(1)</sup>

18.0% Return on Equity

Compared to 17.4% return on equity in Q3 2018

17.4% Adjusted Net Operating Return on Equity <sup>(1)</sup>

Compared to 19.0% adjusted net operating return on equity in Q3 2018

24% increase In Book Value Per Share

Book value per share of \$19.40 as of September 30, 2019, compared to \$15.69 as of September 30, 2018

1) Adjusted results, including adjusted diluted net operating income per share and adjusted net operating return on equity, as used in this presentation, are non-GAAP financial measures. For a reconciliation of the adjusted results to the comparable GAAP measures and the definitions of adjusted diluted net operating income per share and adjusted net operating return on equity, see Appendix, Slides 21-24.



4

### Q3 Highlights

#### 9% increase In Primary Insurance In Force

\$237.2 billion as of September 30, 2019, compared to \$217.1 billion as of September 30, 2018

9% increase In Net Mortgage Insurance Premiums Earned \$277.6 million in Q3 2019, compared to \$255.5 million in Q3 2018

#### 40% increase In New Insurance Written

\$22.0 billion of new insurance written, compared to \$15.8 billion in Q3 2018, setting a Company record for highest quarterly volume of flow mortgage insurance

10% increase In Investment Portfolio \$5.5 billion as of September 30, 2019, compared to \$5.0 billion as of September 30, 2018

\$42.8 million net investment income in Q3 2019, compared to \$39.0 million in Q3 2018



### GAAP Diluted Net Income Per Share <sup>(1)</sup>

#### Q2 2019 to Q3 2019

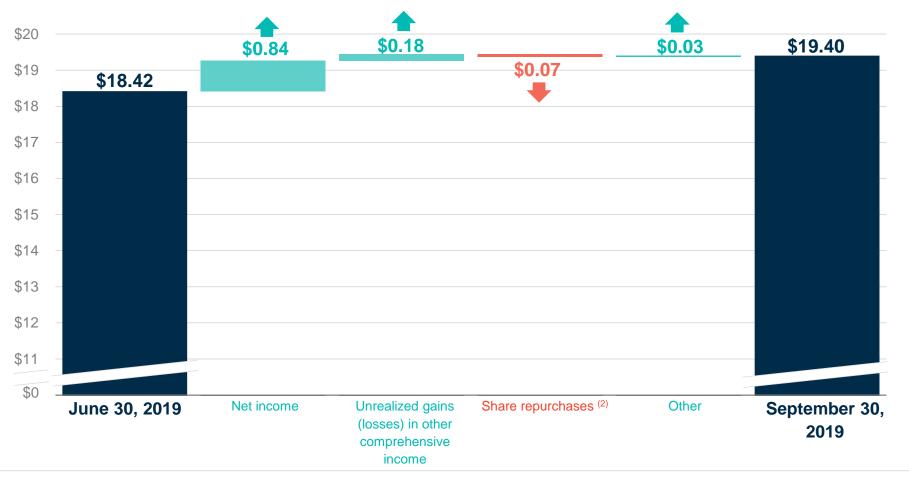


- All diluted net income per share items are calculated based on 213.6 million weightedaverage diluted shares outstanding as of June 30, 2019 except for the September 30, 2019 diluted net income per share, which was calculated based on 208.7 million weighted-average diluted shares outstanding as of September 30, 2019.
- 2) Q2 2019 included an increase of \$32.9 million in net premiums earned as a result of a cumulative adjustment recorded to reduce our unearned premiums, related to an update to the amortization rates used to recognize revenue for single premium policies.



#### GAAP Book Value Per Share <sup>(1)</sup>

#### Q2 2019 to Q3 2019



- All book value per share items are calculated based on 205.4 million shares outstanding as of June 30, 2019 except for the September 30, 2019 book value per share, which was calculated based on 202.2 million shares outstanding as of September 30, 2019.
- 2) Reflects the impact of our share repurchases for the three months ended September 30, 2019, inclusive of the cost of these repurchases.

# **Financial Highlights**

Radian Group Inc. Consolidated (\$ in millions, except per-share amounts)	September 30, 2019	June 30, 2019	March 31, 2019	December 31, 2018	September 30, 2018
Primary Insurance In Force	\$237,158	\$230,756	\$223,734	\$221,443	\$217,096
Total Assets	\$6,671	\$6,592	\$6,600	\$6,315	\$6,269
Total Investments	\$5,534	\$5,513	\$5,476	\$5,153	\$5,028
Loss Reserves	\$398	\$405	\$389	\$401	\$412
Debt-to-capital	18.4% <sup>(1)</sup>	20.6%	21.7%	22.8%	23.5%
Stockholders' Equity (2)	\$3,923	\$3,783	\$3,710	\$3,489	\$3,347
Book Value Per Share <sup>(3)</sup>	\$19.40	\$18.42	\$17.49	\$16.34	\$15.69
Available / Total Holding Company Liquidity <sup>(4)</sup>	\$731 / \$998	\$879 / \$1,146	\$723 / \$991	\$714 / \$982	\$246 / \$471
PMIERs Cushion <sup>(5)</sup>	\$652 / 24%	\$660 / 26%	\$488 / 16%	\$567 / 19%	\$530 / 16%

1) See slide 18 for further detail on the components and calculation of the debt-to-capital ratio.

Includes accumulated other comprehensive income (loss) of \$125.6 million, \$88.5 million, \$(60.9) million, and \$(59.2) million as of September 30, 2019, June 30, 2019, March 31, 2019, December 31, 2018 and September 30, 2018, respectively.

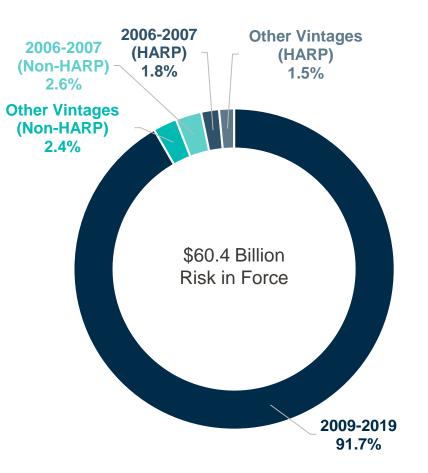
3) Accumulated other comprehensive income (loss) impacted book value per share by \$0.62 per share, \$0.43 per share, \$0.08 per share, \$(0.29) per share, and \$(0.28) per share as of September 30, 2019, June 30, 2019, March 31, 2019, December 31, 2018 and September 30, 2018, respectively.

4) Total holding company liquidity includes the Company's unsecured revolving credit facility of \$267.5 million as of September 30, 2019, June 30, 2019, March 31, 2019, and December 31, 2018 and \$225.0 million as of September 30, 2018. The credit facility requires that the Company maintain a minimum of \$35 million in liquidity.

5) Radian Guaranty currently is an approved mortgage insurer under the PMIERs, and is in compliance with the PMIERs financial requirements. PMIERs cushion represents Radian Guaranty's excess of Available Assets over its Minimum Required Assets, calculated in accordance with the PMIERs financial requirements in effect for each date shown. PMIERs 1.0 was in effect for September 30, 2018 and December 31, 2018; PMIERs 2.0 was in effect for March 31, 2019, June 30, 2019, and September 30, 2019. PMIERs cushion as a percentage represents PMIERs cushion over its Minimum Required Assets under the PMIERs. See slide 19 for PMIERs resources.



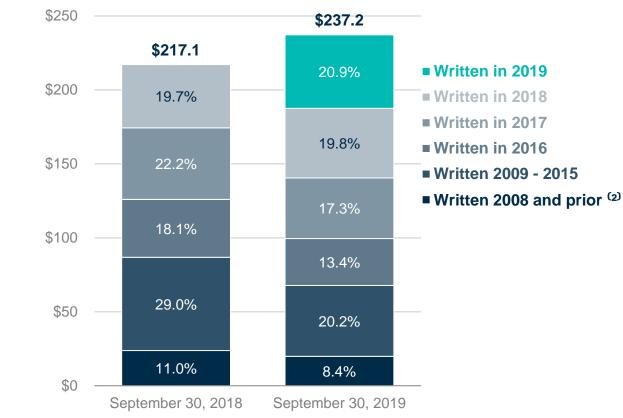
#### **MI Portfolio Composition**



As of September 30, 2019, 95% of mortgage insurance primary risk in force consists of new business written after 2008, including HARP volume



## Primary Insurance In Force <sup>(1)</sup>



- Policy years represent the original policy years, and have not been adjusted to reflect subsequent HARP refinancing activity.
- If adjusted to reflect subsequent HARP refinancing activity, this percentage would decrease to 5.0% and 6.4% as of September 30, 2019 and September 30, 2018, respectively.



### **Premium Yields**

(in basis points)	Mortgage Insurance Premium Yield Trends					
	Q3 2019	Q2 2019 <sup>(1)</sup>	Q1 2019	Q4 2018	Q3 2018	
In Force Portfolio Yield <sup>(2)</sup>	47.4	47.9	48.6	49.0	48.6	
Single Premium Cancellations <sup>(3)</sup>	4.6	2.8	1.8	1.7	2.1	
Total Direct Yield	52.0	50.7	50.4	50.7	50.7	
Ceded Earned Premiums, Incl. Profit Commission (4)	(4.5)	(4.3)	(3.4)	(3.3)	(2.9)	
Total Net Yield <sup>(5)</sup>	47.5	46.4	47.0	47.4	47.8	
Beginning Primary IIF (\$B)	\$230.8	\$223.7	\$221.4	\$217.1	\$210.7	
Ending Primary IIF (\$B)	\$237.2	\$230.8	\$223.7	\$221.4	\$217.1	
Average Primary IIF (\$B)	\$234.0	\$227.2	\$222.6	\$219.3	\$213.9	

1) During Q2 2019, the Company recorded a cumulative adjustment of \$32.9 million to unearned premiums related to an update to the amortization rates used to recognize revenue for single premium policies. This adjustment included a \$45.3 million increase in direct premiums earned partially offset by a \$12.4 million increase in ceded premiums, net of profit commissions. The premium yields and other amounts shown in this column exclude the impact of this update in single premium policy amortization rates. Including the impact of this adjustment, the Q2 2019 In Force Portfolio Yield was 55.9 basis points, Total Direct Yield was 58.7 basis points, Ceded Earned Premiums including Profit Commission was (6.5) basis points, and the Total Net Yield was 52.2 basis points.

2) Total direct premiums earned, excluding single premium cancellations, annualized, as a percentage of average primary IIF. Includes premiums earned related to Radian's participation in GSE credit risk sharing transactions (Freddie Mac ACIS and Fannie Mae CIRT). The impact of this revenue ranges from 0.5 – 0.6 basis points across all time periods presented.

3) Single premium cancellations, annualized, as a percentage of average primary IIF.

4) Ceded premiums earned, net of profit commissions, annualized, as a percentage of average primary IIF.

5) Net premiums earned, annualized, as a percentage of average primary IIF.



### First-lien Mortgage Insurance

<b>2019 Performance by Vintage</b> (\$ in millions)	Three Months Ended September 30, 2019					
Vintage	Premiums Earned <sup>(1)</sup>	Incurred Losses <sup>(1)</sup>	Net			
2008 & Prior	\$22.1	\$17.2	\$4.9			
2009	\$0.5	\$0.5	\$0.0			
2010	\$0.3	\$0.0	\$0.3			
2011	\$0.9	(\$0.2)	\$1.1			
2012	\$4.1	\$0.1	\$4.0			
2013	\$11.3	(\$0.3)	\$11.6			
2014	\$14.7	\$0.8	\$13.9			
2015	\$25.7	\$0.2	\$25.5			
2016	\$42.2	\$1.5	\$40.7			
2017	\$58.9	\$2.9	\$56.0			
2018	\$58.9	\$5.6	\$53.3			
2019	\$34.6	\$0.9	\$33.7			

1) Represents premiums earned and incurred losses on first-lien portfolio, net of reinsurance.



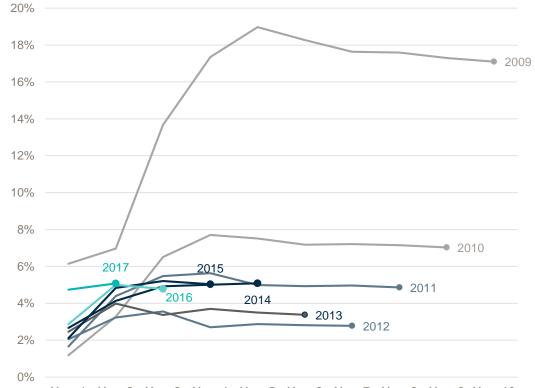
## **Primary Mortgage Insurance**

	Cumulative Incurred Loss Ratio by Development Year <sup>(1)</sup>										
Vintage	Dec- 09	Dec- 10	Dec- 11	Dec- 12	Dec- 13	Dec- 14	Dec- 15	Dec- 16	Dec- 17	Dec- 18	Sep- 19
2009	6.1%	7.0%	13.7%	17.4%	19.0%	18.3%	17.6%	17.6%	17.3%	17.1%	17.1%
2010		1.2%	3.3%	6.5%	7.7%	7.5%	7.2%	7.2%	7.2%	7.0%	7.1%
2011			1.7%	4.4%	5.5%	5.6%	5.0%	4.9%	5.0%	4.9%	4.9%
2012				2.0%	3.2%	3.6%	2.7%	2.9%	2.8%	2.8%	2.8%
2013					2.5%	4.0%	3.4%	3.7%	3.5%	3.4%	3.2%
2014						2.7%	4.1%	4.9%	5.0%	5.1%	5.1%
2015							2.1%	4.8%	5.2%	5.0%	4.6%
2016								2.9%	5.0%	4.8%	4.7%
2017									4.7%(2)	5.1%	5.6%
2018										3.0%	5.7%

Represents inception-to-date losses incurred as a percentage of net premiums earned on mortgage insurance.
 Incurred losses in 2017 were slightly elevated due to the impact of Hurricanes Harvey and Irma.

Radian's stochastic modeling indicates an approximate 20% through-thecycle loss ratio on newly originated MI business.

**Cumulative Incurred Loss Ratio by Development Year** 







### **Components of MI Provision for Losses**

(\$ in millions)	Three Months Ended						
	Sep 30, 2019	Jun 30, 2019	Mar 31, 2019	Dec 31, 2018	Sep 30, 2018		
Current period defaults <sup>(1)</sup>	\$42.0	\$40.7	\$38.9	\$41.4	\$40.4		
Prior period defaults <sup>(2)</sup>	(12.6) <sup>(3)</sup>	6.5 <sup>(4)</sup>	(18.2)	(13.8)	(20.4)		
Second-lien premium deficiency reserve & other	(0.3)	_	0.1	(0.5)	0.7		
Provision for losses	\$29.1	\$47.2	\$20.8	\$27.1	\$20.7		

1) Defaulted loans with a most recent default notice dated in the quarter indicated. For example, if a loan had defaulted in a prior quarter, but then subsequently cured and later re-defaulted in the current quarter, that default would be considered a current period default.

- 2) Defaulted loans with a default notice dated in a period earlier than the period indicated, which have been continuously in default since that time.
- 3) This positive development was driven by a reduction in certain default-to-claim rate assumptions due to favorable observed credit trends, partially offset by an increase of \$11.8 million in the Company's IBNR reserve estimate related to previously disclosed legal proceedings involving challenges from certain servicers regarding loss mitigation activities.
- 4) This adverse development was driven by an increase of \$19.4 million in the Company's IBNR reserve estimate related to previously disclosed legal proceedings involving challenges from certain servicers regarding loss mitigation activities, partially offset by a reduction in certain default-to-claim rate assumptions due to favorable observed credit trends.

# **Default Rollforward**

Primary Insurance in Force (number of loans)	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018
Beginning Default Inventory	19,643	20,122	21,093	20,770	22,088
Pre-2009 New Defaults	4,413	4,174	4,548	4,999	4,922
2009+ New Defaults	6,149	5,164	5,668	5,307	4,713
Total New Defaults <sup>(1)</sup>	10,562	9,338	10,216	10,306	9,635
Cures <sup>(1)</sup>	(9,215)	(9,192)	(10,479)	(9,060)	(9,633)
Claims Paid <sup>(2)</sup>	(818)	(604)	(662)	(885)	(1,280)
Recessions and Denials, net <sup>(3)</sup>	12	(21)	(46)	(38)	(40)
Ending Default Inventory	20,184	19,643	20,122	21,093	20,770

 1) Amounts reflected above are compiled on a monthly basis consistent with reports received from loan servicers. The number of New Defaults and Cures presented includes the following number of monthly defaults that both defaulted and cured within the period indicated:

 4,384
 3,860
 4,849
 4,175
 3,950

2) Includes: (i) those charged to a deductible or captive and (ii) commutations.

3) Net of any previously rescinded and denied policies and/or claims that were reinstated during the period. Reinstated rescissions may ultimately result in a paid claim. Previously denied but reinstated claims are generally reviewed for possible rescission prior to any claim payment.



## Primary Loans In Default

September 30, 2019 (\$ in thousands)	То	tal	Foreclosure Stage Defaulted Loans	Cure % During Q3	Reserve for Losses	% Of Reserve
Missed Payments	#	%	#	%	\$	%
3 Payments or Fewer	10,010	49.6%	127	34.9%	\$84,512	25.5%
4 to 11 Payments	5,790	28.7	427	22.5	88,901	26.8
12 Payments or More <sup>(1)</sup>	3,838	19.0	1,094	6.7	129,322	38.9
Pending Claims <sup>(1)</sup>	546	2.7	N/A	5.2	29,370	8.8
Total	<b>20,184</b> <sup>(2)</sup>	100.0%	1,648	24.6%	332,105	100.0%
IBNR and Other					42,117	
LAE					9,000	
Total Primary Reserves					\$383,222	

Key Reserve Assumptions	Gross Default to Claim Rate %	Net Default to Claim Rate % <sup>(3)</sup>	Claim Severity % <sup>(4)</sup>	
	33%	31%	98%	

1) 22% of defaults that had missed 12 payments or more (including the portion in pending claims) made a payment during Q3 2019.

2) Primary risk in force on defaulted loans at September 30, 2019 was \$1.0 billion.

3) For every one percentage point change in our primary net Default to Claim Rate, we estimated a change of approximately \$10.5 million in our primary loss reserve at September 30, 2019.

4) For every one percentage point change in primary Claim Severity, we estimated that our total loss reserve at September 30, 2019 would change by approximately \$3.4 million.



# **Capital and Debt Structure**

#### **Capital Structure**

#### Total Capitalization as of September 30, 2019

Coupon	Description	Carrying Value (\$'000)	Principal (\$'000)	% of Total Capitalization <sup>(1)</sup>
4.500%	Senior Notes due October 2024	444,186	450,000	9.2
4.875%	Senior Notes due March 2027	442,457	450,000	9.2
	Total	886,643	\$900,000	18.4
	Stockholders' Equity	3,922,507		81.6
	Total Capitalization	\$4,809,150		100.0%

During the third quarter of 2019, the Company redeemed the remaining \$27 million aggregate principal amount of Senior Notes due 2020 and the remaining \$70 million aggregate principal amount of Senior Notes due 2021.

#### Share Repurchase Program:

During the third quarter of 2019, the Company completed its \$250 million share repurchase program by repurchasing 2.2 million shares, or approximately \$53 million of Radian Group common stock, inclusive of commissions. Over the course of the program which was authorized in August 2018, the Company repurchased a total of 11.3 million shares, which has reduced shares outstanding by 5.3%. On August 14, 2019, the Company's board of directors approved a new share repurchase program that authorizes the Company to spend up to \$200 million to repurchase Radian Group common stock in the open market or in privately negotiated transactions, based on market and business conditions, stock price and other factors. During the third quarter, the Company purchased 1.1 million shares, or approximately \$25 million of Radian Group common stock, inclusive of commissions.

In October 2019, the Company purchased an additional 1.1 million shares, or approximately \$25 million of Radian Group common stock, inclusive of commissions.

Stockholders' Equity (\$ in billions) \$3.5 \$3.3 Debt to Capital Ratio <sup>(2)</sup> 23.5% 22.8% 18.4%



#### **Current Radian Group Ratings:**

#### S&P

**BB+** with stable outlook

Upgraded from BB to BB+ on September 11, 2017

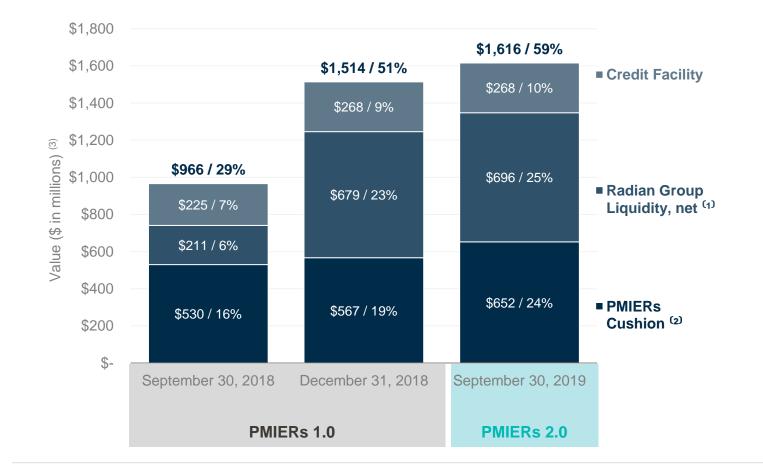
#### Moody's

**Ba1** with stable outlook Upgraded from Ba2 to Ba1 on October 17, 2019

radian

Based on carrying value of our outstanding senior notes and stockholders' equity.
 Calculated as senior notes divided by senior notes and stockholders' equity.

### **PMIERs Excess Available Resources**



- Represents Radian Group's Liquidity, net of the \$35 million minimum liquidity requirement under the unsecured revolving credit facility. Radian Group's Liquidity as of September 30, 2019 and December 31, 2018 includes \$825 million and \$450 million, respectively, from the April 2019 and December 2018 distributions of capital of \$375 million and \$450 million, respectively, from Radian Guaranty to Radian Group, as approved by the Pennsylvania Insurance Department.
- 2) Represents Radian Guaranty's excess of Available Assets over its Minimum Required Assets, calculated in accordance with the PMIERs financial requirements in effect for each date shown. PMIERs 1.0 was in effect for September 30, 2018 and December 31, 2018; PMIERs 2.0 was in effect for September 30, 2019.
- 3) Percentages represent the values shown as a percentage of Minimum Required Assets under the applicable PMIERs as of the date shown.



#### Consolidated Non-GAAP Financial Measures Reconciliations



#### **Use of Non-GAAP Financial Measures**

In addition to the traditional GAAP financial measures, we have presented "adjusted pretax operating income", "adjusted diluted net operating income per share," and "adjusted net operating return on equity," which are non-GAAP financial measures for the consolidated company, among our key performance indicators to evaluate our fundamental financial performance. These non-GAAP financial measures align with the way the Company's business performance is evaluated by both management and the board of directors. These measures have been established in order to increase transparency for the purposes of evaluating our operating trends and enabling more meaningful comparisons with our peers. Although on a consolidated basis "adjusted pretax operating income," "adjusted diluted net operating income per share" and "adjusted net operating return on equity" are non-GAAP financial measures, we believe these measures aid in understanding the underlying performance of our operations. Our senior management, including our Chief Executive Officer (Radian's chief operating decision maker), uses adjusted pretax operating income (loss) as our primary measure to evaluate the fundamental financial performance of the Company's business segments and to allocate resources to the segments.

Adjusted pretax operating income is defined as GAAP consolidated pretax income (loss) excluding the effects of: (i) net gains (losses) on investments and other financial instruments; (ii) loss on extinguishment of debt; (iii) amortization and impairment of goodwill and other acquired intangible assets; and (iv) impairment of other long-lived assets and other nonoperating items, such as losses from the sale of lines of business and acquisition-related expenses. Adjusted diluted net operating income per share is calculated by dividing (i) adjusted pretax operating income attributable to common stockholders, net of taxes computed using the Company's statutory tax rate, by (ii) the sum of the weighted average number of common shares outstanding and all dilutive potential common shares outstanding. Adjusted net operating income, net of taxes computed using the Company's statutory tax rate, by average stockholders' equity, based on the average of the beginning and ending balances for each period presented.

Although adjusted pretax operating income excludes certain items that have occurred in the past and are expected to occur in the future, the excluded items represent those that are: (i) not viewed as part of the operating performance of our primary activities or (ii) not expected to result in an economic impact equal to the amount reflected in pretax income. These adjustments, along with the reasons for their treatment, are described below.

1) Net gains (losses) on investments and other financial instruments. The recognition of realized investment gains or losses can vary significantly across periods as the activity is highly discretionary based on the timing of individual securities sales due to such factors as market opportunities, our tax and capital profile and overall market cycles. Unrealized gains and losses arise primarily from changes in the market value of our investments that are classified as trading or equity securities. These valuation adjustments may not necessarily result in realized economic gains or losses.

Trends in the profitability of our fundamental operating activities can be more clearly identified without the fluctuations of these realized and unrealized gains or losses and changes in fair value of other financial instruments. We do not view them to be indicative of our fundamental operating activities.

2) Loss on extinguishment of debt. Gains or losses on early extinguishment of debt and losses incurred to purchase our debt prior to maturity are discretionary activities that are undertaken in order to take advantage of market opportunities to strengthen our financial and capital positions; therefore, we do not view these activities as part of our operating performance. Such transactions do not reflect expected future operations and do not provide meaningful insight regarding our current or past operating trends. Therefore, these items are excluded from our calculation of adjusted pretax operating income (loss).

- 3) Amortization and impairment of goodwill and other acquired intangible assets. Amortization of acquired intangible assets represents the periodic expense required to amortize the cost of acquired intangible assets over their estimated useful lives. Acquired intangible assets are also periodically reviewed for potential impairment, and impairment adjustments are made whenever appropriate. We do not view these charges as part of the operating performance of our primary activities.
- 4) Impairment of other long-lived assets and other non-operating items. Includes activities that we do not view to be indicative of our fundamental operating activities, such as: (i) losses from the sale of lines of business and (ii) acquisition-related expenses.

See Slides 22 through 24 for the reconciliation of the most comparable GAAP measures of consolidated pretax income, diluted net income per share and return on equity, to our non-GAAP financial measures for the consolidated company of adjusted pretax operating income, adjusted diluted net operating income per share and adjusted net operating return on equity, respectively.

Total adjusted pretax operating income, adjusted diluted net operating income per share and adjusted net operating return on equity are not measures of total profitability and therefore should not be considered in isolation or viewed as substitutes for GAAP pretax income, diluted net income per share or return on equity. Our definitions of adjusted pretax operating income, adjusted diluted net operating income per share and adjusted net operating income per share return on equity may not be comparable to similarly-named measures reported by other companies.



### Reconciliation of Consolidated Pretax Income to Adjusted Pretax Operating Income

	2019			2018	
(\$ in thousands)	Q3	Q2	Q1	Q4	Q3
Consolidated pretax income	\$217,673	\$209,545	\$216,136	\$176,485	\$184,688
Less reconciling income (expense) items:					
Net gains (losses) on investments and other financial instruments	13,009	12,540	21,913	(11,705)	(4,480)
Loss on extinguishment of debt	(5,940)	(16,798)	_	_	_
Amortization and impairment of other acquired intangible assets	(2,139)	(2,139)	(2,187)	(3,461)	(3,472)
Impairment of other long-lived assets and other non- operating items <sup>(1)</sup>	_	103	(5,660)	(2,033)	(4,059)
Total adjusted pretax operating income <sup>(2)</sup>	\$212,743	\$215,839	\$202,070	\$193,684	\$196,699

- The amount for the three months ended September 31, 2018 includes \$3.6 million of other exit costs associated with impairment of internaluse software included within restructuring and other exit costs. The amounts for all other periods are included in other operating expenses and primarily relate to impairments of other longlived assets.
- Please see slide 21 for the definition of this line item and additional information regarding our use of non-GAAP financial measures.



#### Reconciliation of Diluted Net Income Per Share to Adjusted Diluted Net Operating Income Per Share

		2019		2018		
	Q3	Q2	Q1	Q4	Q3	
Diluted net income per share	\$0.83	\$0.78	\$0.78	\$0.64	\$0.66	
Less per-share impact of reconciling income (expense) items:						
Net gains (losses) on investments and other financial instruments	0.06	0.06	0.10	(0.05)	(0.02)	
Loss on extinguishment of debt	(0.03)	(0.08)	_	_	_	
Amortization and impairment of other acquired intangible assets	(0.01)	(0.01)	(0.01)	(0.02)	(0.02)	
Impairment of other long-lived assets and other non- operating items	-	_	(0.02)	(0.01)	(0.02)	
Income tax (provision) benefit on reconciling income (expense) items <sup>(1)</sup>	-	0.01	(0.01)	0.02	0.01	
Difference between statutory and effective tax rates	_	_	(0.01)	_	_	
Per-share impact of reconciling income (expense) items	0.02	(0.02)	0.05	(0.06)	(0.05)	
Adjusted diluted net operating income per share <sup>(1) (2)</sup>	\$0.81	\$0.80	\$0.73	\$0.70	\$0.71	

- Calculated using the company's federal statutory tax rate of 21%. Any permanent tax adjustments and state income taxes on these items have been deemed immaterial and are not included.
- Please see Slide 21 for additional information regarding our use of non-GAAP financial measures.



### Reconciliation of Return on Equity to Adjusted Net Operating Return on Equity

	2019			2018	
	Q3	Q2	Q1	Q4	Q3
Return on equity <sup>(1)</sup>	18.0%	17.8%	19.0%	16.4%	17.4%
Less impact of reconciling income (expense) items: <sup>(2)</sup>					
Net gains (losses) on investments and other financial instruments	1.4	1.3	2.4	(1.4)	(0.5)
Loss on extinguishment of debt	(0.6)	(1.8)	_	_	_
Amortization and impairment of other acquired intangible assets	(0.2)	(0.2)	(0.2)	(0.4)	(0.4)
Impairment of other long-lived assets and other non- operating items	_	_	(0.6)	(0.3)	(0.5)
Income tax (provision) benefit on reconciling income (expense) items <sup>(3)</sup>	(0.1)	0.1	(0.3)	0.4	0.3
Difference between statutory and effective tax rates	0.1	0.2	_	0.2	(0.5)
Impact of reconciling income (expense) items	0.6	(0.4)	1.3	(1.5)	(1.6)
Adjusted net operating return on equity <sup>(4)</sup>	17.4%	18.2%	17.7%	17.9%	19.0%

- Calculated by dividing annualized net income by average stockholders' equity, based on the average of the beginning and ending balances for each period presented.
- 2) Annualized, as a percentage of average stockholders' equity.
- Calculated using the company's federal statutory tax rate of 21%. Any permanent tax adjustments and state income taxes on these items have been deemed immaterial and are not included.
- Please see Slide 21 for additional information regarding our use of non-GAAP financial measures.



