# **Live Webinars**



Radian National Training is here to help real estate & mortgage professionals of all experience levels stay educated and informed. We offer self-paced training, timely videos, podcasts, and instructor-led live webinar sessions.





statistics, recent fraud trends and review scenarios that might help with an upcoming loan review.

#### **FEATURED TRAINERS**



Richard Lauro Director, Mortgage National Training Radian



Jeff Engle AVP, Learning - Mortgage National Training Radian

+7 more live webinars in May

June 2024 →				
MON	TUE	WED	THU	FRI
3	4	5	6	7
10	11	12	13	14
17	18	19	20	21
24	25	26	27	28

<b>6/10</b> MON	Detecting & Avoiding Fraud Schemes
<b>6/13</b> THU	Understanding Schedule C: Calculating Sole Proprietor Income for Self- Employed Borrowers
<b>6/18</b> TUE	Not Your Ordinary Assets
<b>6/19</b> WED	Not Your Ordinary Income
<b>6/20</b> THU	The Power of Inquiry: Developing Your Questioning Skills
<b>6/26</b> WED	Understanding & Reviewing Appraisals



Foundations On Demand →

<u>Self Employed Borrower:</u> Business Entities →

9 minutes



Foundations On Demand →

<u>Self Employed Borrowers:</u> <u>Understanding K1</u> <u>Income →</u>

▶ 11 minutes

<u>Doing Business with Radian →</u> <u>Foundations On Demand →</u>

Course Catalog →

<u>Sign Up for Updates →</u>

# May 2024

#### Radian Webinar Calendar

Don't miss out on our exciting webinars this May! Join us and learn how to detect and avoid fraud in loan files, sell in a purchase market, and master the basics of income. Sign up now!

1:00 PM EDT 1:00 AM PDT



## Understanding & Reviewing Condo Appraisals →

Condominiums sales have become more common over the past decade. This means you will see more Individual Condominium Unit Appraisal Reports in your loan files. 2 Thu 1:00 PM EDT 10:00 AM PDT



#### Selling in a Purchase Market →

Can your sales team deliver a concise and compelling reason that a real estate agent should do business with you and your company?

**8** Wed 2:00 PM EDT 11:00 AM PDT



#### Basics of Income →

Attend this foundational session to learn how to calculate the most basic types of income including base income, hourly pay including overtime, commission, bonus income, and tip income.

14 Tue 1:00 PM EDT 10:00 AM PDT



#### Special Event

### Staying Ahead of Mortgage Fraud Trends →

Join Radian National Training's new mortgage fraud webinar where we will dive into new statistics, recent fraud trends and review scenarios that might help with an upcoming loan review.

15 Wed 1:00 PM EDT 10:00 AM PDT



#### Beyond Schedule C →

This class offers a more condensed, advanced focus on business tax returns for the purposes of mortgage qualification. We will review the 1084, K1's, and all selfemployed borrower tax forms. 21 Tue 1:00 PM EDT 10:00 AM PDT



22 Wed 1:00 PM EDT 10:00 AM PDT



#### Liquid Assets →

This is the perfect session for any mortgage professional looking to build their knowledge of the most common asset types used to qualify your borrowers.

23 Thu
1:00 PM EDT
10:00 AM PDT



### Analyzing Schedule E Rental Income →

If you are newer to calculating rental income or a seasoned pro looking for a fresher, this session will provide you with a laser focused review of rental income as it applies to a mortgage approval.





# June 2024

#### Radian Webinar Calendar

Enhance your skills and stay ahead of the game with our webinars this June on The Power of Inquiry, Developing Your Questioning Skills, and Detecting and Avoiding Fraud Schemes. Sign up now.

10 Mon 1:00 PM EDT 10:00 AM PDT



### Detecting & Avoiding Fraud Schemes →

Fraud schemes are getting more sophisticated and more costly. We will focus on what Fraud Schemes you might see in your loan files.

13 Thu
1:00 PM EDT
10:00 AM PDT



#### Understanding Schedule C: Calculating Sole Proprietor Income for Self-Employed Borrowers →

This webinar is designed for mortgage professionals looking to deepen their understanding of business entities and how to calculate sole proprietor Schedule C self-employed income.

18 Tue 1:00 PM EDT 10:00 AM PDT



#### Not Your Ordinary Assets →

Catch this sequel to Liquid Assets for an introduction into less common assets that can be used in a mortgage transaction.

19 Wed 1:00 PM EDT 10:00 AM PDT



#### Not Your Ordinary Income →

Catch this sequel to The Basics of Income for an introduction into more complex income types that can be used to qualify your borrower, including non-taxable income

20 Thu
1:00 PM EDT
10:00 AM PDT



# The Power of Inquiry: Developing Your Questioning Skills →

For a loan officer, building a strong relationship can create customers for life. But how do you get the information you need to ensure you can build the trust needed?

26 Wed 1:00 PM EDT 10:00 AM PDT



# Understanding & Reviewing Appraisals →

A well done appraisal report might take you through some twists and turns but the ending should not surprise you. Let our team walk you through the 1004 (Uniform Residential Appraisal Report) and show you how it is like reading a story.

